



COMPANY PROFILE

Trusted global innovation. Agile local service.



Who we are

Nexeve Health Solutions is a South African healthcare solutions company.

We bring proven medical technologies into the country, install them, support them clinically and technically, and stay alongside our clients for the life of the system.

Our model brings together OEM distribution partnerships with the global manufacturers our clients trust, and the in-country teams that make those technologies work. We invest locally so that clinicians, procurement leaders and partner organisations can rely on consistent service, clear accountability and clinical outcomes that hold up under pressure.

We combine trusted global innovations with agile local service to help our clients achieve the best possible outcomes for the patients they serve.

Rethinking Healthcare Solutions



Nexeve at a glance

Founded

South African MedTech company, headquartered in Cape Town, founded in 2025.

Focus

Medical technology distribution, clinical applications, technical service and lifecycle support.

Sectors

Private hospital groups, public sector, specialist centres, NGO providers and turnkey healthcare projects.

Therapeutic Areas

Radiation oncology, surface guided radiation therapy, quality assurance, patient positioning, renal care, with portfolio expansion under way.

Geographic Reach

South Africa, with a growth pathway across Sub-Saharan Africa.

In-country Team

Commercial, clinical applications and technical service teams through Nexeve Service Solutions).

Brand Essence

Rethinking Healthcare Solutions.

Our purpose vision & mission

Our Purpose

To improve patient outcomes by connecting South African healthcare providers with the world's most trusted medical technologies, backed by expert local support.

Our Vision

To be the most trusted and innovative healthcare solutions partner, delivering smarter, patient-centred solutions that integrate seamlessly across the continuum of care.

Our Mission

By combining trusted global innovations with agile, responsive local service, we ensure every solution performs with the same dedication and precision as the professionals we serve.

Rethinking Healthcare Solutions



Our values



Innovation

Delivering smarter forward-thinking healthcare solutions that improve outcomes.



Patient-Centered

Putting patients first and building relationships on transparency and reliability.



Integration

Creating seamless solutions across the continuum of care.



Responsive

Acting quickly and decisively to meet client and partner needs.



Our clinical teams

Clinicians work in environments where uptime, precision and confidence in the equipment are non-negotiable.

Our role is to make sure the technology you depend on performs as intended, and that the support around it is there when you need it.



What you can expect from Nexeva

- Protect brand integrity and reputation.
- Clinical applications support delivered on site, by people who understand the workflow from planning through delivery and follow-up.
- Training programmes built around real clinical practice, including go-live support, refresher sessions and continuing professional development opportunities.
- Direct lines to clinical specialists who can advise on planning, dosimetry, immobilisation and surface guided radiation therapy workflows.
- Technical service teams in country, with response pathways structured to minimise downtime on linear accelerators and supporting systems.
- A curated portfolio of OEM partners chosen because their technology stands up clinically, not because they fill a category.

Clinical disciplines we support today

Oncology

Radiation therapy systems and supporting technologies for oncology centres in the private and public sectors, including linear accelerators, surface guided radiation therapy, dosimetry and quality assurance instruments, patient positioning and immobilisation, brachytherapy and 3D-printed bolus, backed by in-country technical service and clinical applications support.

Renal Care

Haemodialysis equipment and consumables for adult and paediatric renal services in the private and public sectors, including dialysis machines, dialysers, bloodlines, fistula needles and bicarbonate concentrates, backed by in-country technical service and clinical support.

We have further therapeutic areas in development, aligned with and responsive to the strategic needs of our clients.



For procurement & hospital leaders

Procurement and clinical-engineering teams need confidence that an investment will perform across its full lifecycle, that the partner behind it is governed properly, and that the commercial model is fair.

We are built to give you that confidence.



Why hospital groups and procurement teams choose Nexeva.

- Multi-year OEM agreements with the manufacturers behind the equipment, signed at executive level.
- In-country technical, clinical and commercial teams, with a team of 16 Field Service Engineers providing 24-hour support.
- Lifecycle support from delivery, commissioning and handover through to upgrades and end-of-life planning.
- Transparent governance aligned to the MedTech Europe Code of Ethical Business Practice, regulating how we engage healthcare professionals and organisations.
- Compliance with POPIA, SAHPRA requirements and applicable South African medical device regulations.
- Structured commercial engagement, including support for tenders, group procurement frameworks and capital planning cycles.

What this means commercially

Reduced downtime on capital equipment. Predictable lifecycle costs. A single accountable partner across commercial, clinical and technical engagement. And a documented audit trail aligned to international ethics standards, suitable for hospital group compliance, public-sector procurement and OEM oversight alike.

For OEMs & supplier partners

For international manufacturers, South Africa is a high-potential but demanding market. It rewards partners who invest locally, behave ethically and execute with the same standards expected at home.

That is the partner Nexeva is set up to be.



Our Role for partners.

- We act as an extension of your business in South Africa, not just a transactional distributor.
- We protect brand integrity and reputation, with all engagement aligned to your global processes, standards and compliance frameworks.
- We invest in local infrastructure: technical, clinical and commercial teams dedicated to your portfolio.
- We are selective about the partnerships we represent, prioritising long-term collaboration over short-term volume.



End-to-end market platform

Rethinking Healthcare Solutions

CAPABILITIES

Market access
& strategy

Sales & business
development

Clinical & applications
support

Technical service
& maintenance

Project & installation
management

Lifecycle partnership

WHAT IT COVERS

Local market intelligence, regulatory awareness and structured go-to-market execution.

Technically trained sales teams with established healthcare relationships across South Africa.

On-site training, workflow optimisation and user adoption support.

In-country servicing, preventative maintenance and rapid response.

Project and installation management Coordination from delivery through commissioning and handover.

Long-term asset support focused on uptime, performance and customer satisfaction.

WHAT PARTNERS GET

A clear-eyed view of opportunity, risk and the path into private and public sector accounts.

Faster account penetration and credible representation at clinical and executive level

Higher utilisation, stronger clinical outcomes and durable customer satisfaction.

Reduced downtime, protected uptime SLAs and lower lifecycle service cost.

Smooth go-lives, with clear accountability between OEM, end user and Nexeve.

A revenue base that compounds, supported by ethical, transparent governance.

Our partnerships

Our portfolio is curated, not collected. Each partnership is selected because it answers a specific clinical or operational need in the South African market.

Strategic Radiation Oncology Partners



Elekta

Authorised strategic partner for precision radiation therapy. Multi-year agreement signed in February 2026, with expanded field service engineering capacity, clinical applications support and commercial engagement for oncology centres in the private and public sectors.



Vision RT

Authorised distributor for Surface Guided Radiation Therapy (SGRT) in South Africa. Partnership announced in March 2026, supporting radiotherapy centres with commercial, technical and clinical capability.



Quality Assurance and Dosimetry



IRT Systems (IQM)

Distribution partner for IQM, an automated real-time verification system for radiation therapy delivery, checking every control point during treatment.



Standard Imaging

Distribution partner for radiation therapy quality assurance and calibration instruments, including ion chambers, electrometers, phantoms, dosimetry and tools for IMRT, IGRT, brachytherapy and stereotactic treatments.

Patient Positioning & Immobilization



Klarity

Distribution partner for radiation oncology and rehabilitation products, including thermoplastic masks, cushions, baseplates, bolus systems, couch tops and overlays for accurate radiotherapy positioning.



Cemarline

Distribution partner for laser patient positioning systems used in radiation oncology for accurate imaging and treatment alignment.

Strategic Oncology Technologies

Theragenics

Theragenics

Specialist partner in low dose rate brachytherapy, including the TheraSeed Palladium-103, AgX100 Iodine-125 and Caesium-131 seeds and delivery systems used to treat prostate, intraocular and other localised cancers.

ADAPTIIV

Adaptiiv

Regulatory-cleared 3D-printing software platform for radiation oncology, used to design and produce patient-specific bolus and accessories for external beam radiation therapy, modulated electron radiation therapy and high

Renal Portfolio

Dialife

Dialife

Distribution partner for haemodialysis equipment and consumables, including dialysis machines, dialysers, bloodlines, fistula needles and bicarbonate concentrates, supporting adult and paediatric renal care.

Allmed

Allmed

Distribution partner for of an end-to-end range of haemodialysis and blood purification consumables, including dialysers, bicarbonate dialysis solutions, tubing sets and pharmaceutical products such as heparin injectables, supplied to renal care services.

Our portfolio continues to evolve in response to market need, with new partnerships pursued only where they meet the best standards of clinical credibility, governance and lifecycle support.

DIFERENTIATOR

More than a distributor

Strong local investment

Ethical & compliant approach

Agile & responsive

Integrated solution mindset

WHAT IT MEANS

We act as an extension of our partners' businesses in South Africa.

In-country technical, clinical and commercial teams, with capacity expanded through Nexeve Service Solutions.

Transparent governance aligned to international best practice, including the MedTech Europe Code of Ethical Business Practice.

Faster decision-making and execution than larger, layered distributors.

Focus on how technologies work together across the continuum of care.

WHY IT MATTERS TO YOU

Continuity of standards, single accountability, no hand-offs between vendors.

Faster response, deeper clinical engagement and protected uptime.

Documented compliance for hospital groups, public sector and OEM oversight.

Issues escalate to the people who can act, not to a queue.

Less integration risk, smoother go-lives and better long-term performance.

Our commitment to ethics & governance

Nexeva is aligned to the MedTech Europe Code of Ethical Business Practice, which governs every aspect of how the industry engages healthcare professionals and healthcare organisations.

Ethics is not a paragraph. It is the way we run the business.

We hold ourselves to that standard so that regulators, clients, partners and patients can trust the way we work.

How we work with supplier partners

Nexeva is selective about the partners we represent, prioritising long-term relationships over short-term volume. Our approach is collaborative, data-driven and aligned to shared growth objectives.

With every supplier partner, we work to:

- Protect brand integrity and reputation.
- Build sustainable market presence.
- Deliver consistent clinical and commercial performance.
- Ensure patient-centered outcomes remain the ultimate measure of success.

Compliance and accountability

- MedTech Europe Code of Ethical Business Practice alignment.
- POPIA-compliant handling of personal information.
- SAHPRA and South African medical device regulatory awareness across the portfolio.
- Documented data flows, escalation pathways and lifecycle records suitable for client and OEM audit.

Leadership & talent

Nexeva is led by a management team with deep experience across healthcare distribution, medical technology, public-sector engagement and clinical environments.

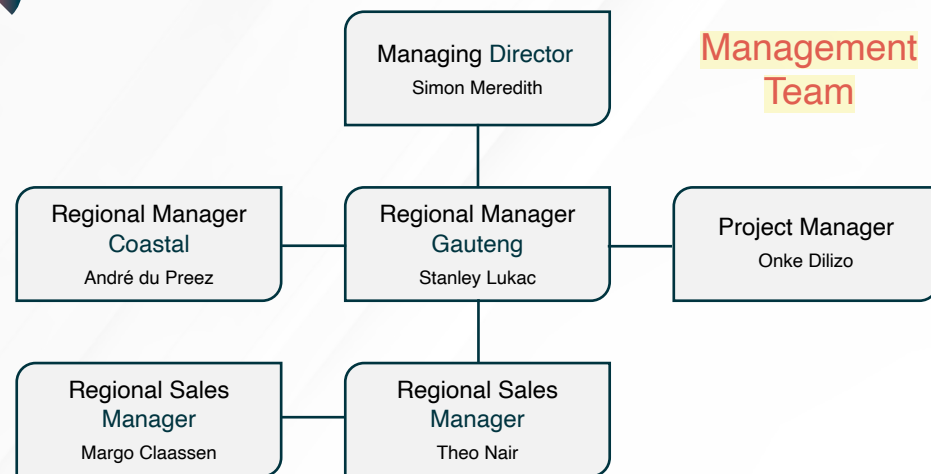
The business is founded on strong governance, ethical leadership and a clear commitment to long-term value creation for partners and patients alike.

Nexeva is headed by Managing Director, Simon Meredith, a clinically trained healthcare leader with over two decades of experience driving innovation, growth and integration across global medical technology markets.

Our Teams

- **Commercial:** Account leadership, strategic engagement and tender support across private and public sectors.
- **Clinical Applications:** clinical specialists supporting training, workflow optimisation and user adoption.
- **Technical Service:** engineering capacity for installation, preventative maintenance and rapid response, expanded through Nexeva Service Solutions.
- **Quality and Compliance:** oversight of regulatory, ethical and data governance obligations.



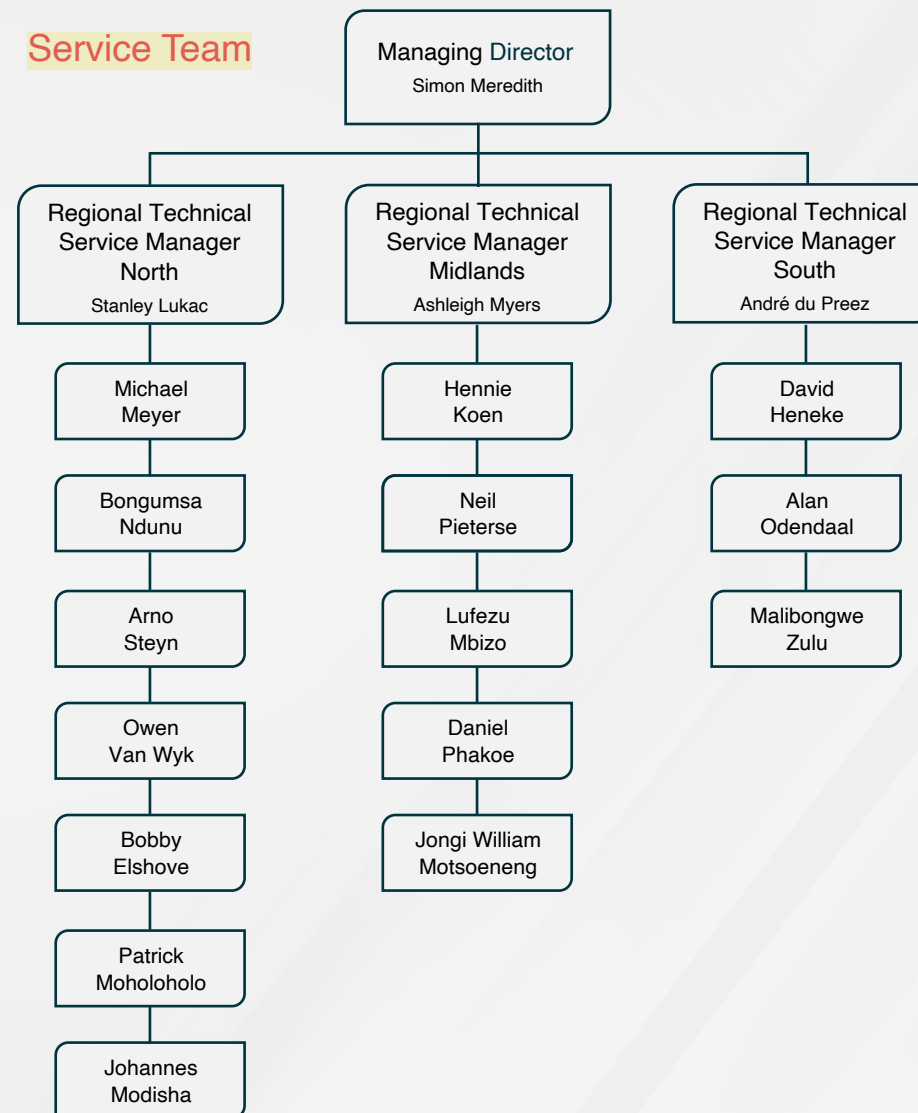


Customer Service Coordinator to be included

Working with Nexeve

Whether you are a clinician evaluating a new system, a procurement lead planning a multi-year capital programme, or an OEM exploring South African representation, the next step is the same.

Talk to us. We will respond within one working day with a named point of contact and a clear sense of how we can help.





Get in touch



Simon Meredith
Managing Director



smeredith@nexeveahealthsolutions.com



+27 21 944 3600



1st Floor Madison Square Park, 4 Howick Close,
Tygerfalls, Bellville, Cape Town, 7530



PO Box 5098, Tyger Valley, 7536



nexeveahealthsolutions.com



Marise Lerm **Insert Customer Service contact details.**
Senior Communications Consultant



marise@andcompany.co.za

